### Sojern Co-Op Always-On Menu

### Rates

- Display: \$5
- Pre-roll video: \$14

### Budget range

• Between \$5K and \$50K per RDMO campaign

# Targeting

- General
  - Traveler intenders to RDMO within Sojern's real-time aggregated travel data (airlines, hotels, OTAs, rental car companies, meta-search companies, restaurant reservation, etc).
- Custom targeting parameters available per partner as well
  - Examples: Examples: Meeting/events, geo-targeting, family travelers, business or leisure or bleisure travelers, LGBTQ audiences, sustainable travel audiences, audiences that have searched for trips to competitive destinations, outdoors audiences, luxury audiences, etc.

# Discounts & AV

- Discounted CPMs
  - Display: \$1 discount (typically \$6)
  - Pre-roll video: \$1.50 discount (typically \$15.50)
- Creative services as AV
  - In order to unlock, RDMOs must spend \$5K min. of media for at least six weeks
- Campaign performance report as AV
  - In order to unlock, RDMOs must spend \$15K (required to see reliable data)
  - Included: bookings, economic impact, ROAS, trip planning timeline, length of stay, searched & booked months, origin markets, alternate destination searches
  - Example included in email

# Campaign management

- Sojern will facilitate campaign setup with RDMO directly (aligning on timeline, display or video, targeting, creative service needs, etc.)
- Sojern contact robert.wiese@sojern.com